Approval process for events conducted in specific locations

Before conducting formal or informal marketing/sales activities in healthcare settings (hospitals, nursing homes), residential health and assisted living facilities, or low income and subsidized housing units, you **must** first obtain approval.

What's required

- 1. Send your request to us by one of the following methods:
 - 1) Email MedicareSemi@aetna.com, or
 - 2) Fax your request to 1-866-799-9431

Include the following required information:

- Agent's name
- Agent's National Producer Number (NPN)
- Agent's phone number
- Date of sales **or** educational event
- Name of institution
- Address of institution
- Description of event to be held
- 2. Market sales leaders review requests. You'll receive a decision within five days.
- 3. An event occurring without proper advance approval may result in suspension of commission payments, or other disciplinary action.



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